Cross-Organizational Conversation Guide

RMTAC
Resource & eMpowerment Technical Assistance Center for Behavioral Health

Strength-based approach: When creating a cross-organizational guide, it's essential to adopt a strengths-based approach. Start by focusing on how your organization can support the other, which helps build trust and goodwill from the outset. This positive foundation can naturally lead to discussions about how they can, in turn, support your organization's needs. Throughout these interactions, continue to share strengths and strategies, fostering a collaborative and mutually beneficial relationship.

Example Questions

Use these questions in a conversational way or as guiding points.

- How do you live/implement your company's mission?
- What is one thing you feel your organization excels at?
- How do you feel I could best support you and your organization?
- What's the best way for us to connect moving forward?

Conversation Notes:

Organization Name	*Add organization name*
Mission and Values	*Add the mission, values and focus of the organization*
Common Goals	*Add shared goals*
Leverage Point	*How can we support?*
Follow-Up	*Next steps*
Contact Information	*What's the best way for us to connect moving forward?*

DISCLAIMER

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